

**Minister of  
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**A Message of Congratulations from  
The Honourable Sandra Pupatello  
Minister of Economic Development and Trade  
MPP Windsor West**



It is a pleasure to have this opportunity to recognize the long-term success and achievements of Russell A. Farrow Limited on the occasion of the company's 100th anniversary in 2011.

I am sure it is especially gratifying that, in its centennial year, Russell A. Farrow Limited has been named one of Canada's 50 Best Managed Companies for the second consecutive year. This award recognizes Canadian companies that "have implemented world-class business practices and created value in innovative ways".

A real made-in-Windsor, made-in-Ontario success story, the company was founded in 1911 and is widely recognized as the largest independent and privately-owned customs brokerage firm in Canada (and fourth-largest overall). For three generations – going on to four – the company has been family owned and operated. It continues to operate from local offices and over the years has expanded to 600 employees in 26 locations throughout Canada and the US.

Starting with Russell Alexander Farrow, who opened his first office in 1911 and began as a brokerage firm, clearing ferry freight between Detroit, Michigan and Windsor, Ontario, the company has grown and changed with the times. Now a billion-dollar organization handling over one million transactions each year, the company has been quick to adapt to improvements in the exchange of goods and changes to business processes and cross-border trade.

As Ontario's minister of trade, I deeply appreciate the company's stated goal "to become the professional service firm of choice dedicated to the facilitation of international trade". I am sure there is no constituent in Windsor West who better understands the regulatory framework that underlies the import and export of goods across the Canada/USA border – and how vital these activities are to Ontario's and Canada's economy.

I recognize with pride the contributions that your company has made to the community and extend my congratulations on your centennial year. Please accept my best wishes for the company's continued success well into the future.

  
Sandra Pupatello  
Minister